

R E S O L U T I O N

FIP-083A-06

AMENDMENT

TO RESOLUTION FIP-083-06  
AWARDED TO V A PERSICO CONSULTING INC.  
FOR CONSULTING SERVICES AS A LOBBYIST  
REPRESENTING DUPAGE COUNTY  
(INCREASE ENCUMBRANCE \$5,000.00: 12.5%)

WHEREAS, Resolution FIP-083-06, was approved and adopted by the County Board on November 28, 2006; and

WHEREAS, the Legislative Committee, recommends changes as stated in the Change Order Notice to extend the length of the contract through January 9, 2008 and increase the encumbrance \$5,000.00.

NOW, THEREFORE BE IT RESOLVED, that the County Board adopts Change Order Notice dated November 26, 2007, to contract S13865, awarded to V A Persico Consulting Inc., for Lobbyist Services before the General Assembly & Governor's Office, to extend the length of the contract through January 9, 2008 and increase the encumbrance \$5,000.00 resulting in a new contract total amount of \$45,000.00, an increase of 12.5%.

Enacted and approved this 11<sup>th</sup> day of December, 2007, at Wheaton Illinois.

\_\_\_\_\_  
Robert J. Schillerstrom, Chairman  
DuPage County Board

ATTEST:

\_\_\_\_\_  
Gary A. King, County Clerk

**REQUEST FOR CHANGE ORDER**

**DOCUMENT #** S13865b

CHANGE ORDER REQUEST			
PURCHASE ORDER #	S13865	P.O. DATE	11/30/2006
CHANGE ORDER #	2	REQUEST DATE	11/26/2007
VENDOR NAME	V A Persico Consulting Inc	VENDOR #	27331000
ACCOUNT CODE	01-798-3090	DEPARTMENT	County Board
BID #		PROJECT NAME	Lobbyist services for DuPage County
BACKGROUND (HISTORY)	Consulting services as a lobbyist representing DuPage County		
ISSUE/REASON FOR CHANGE ORDER REQUEST	Extend current contract to provide uninterrupted consistency in lobbying activities during the current state situation		
<input type="checkbox"/>	(A) WERE NOT REASONABLY FORESEABLE AT THE TIME THE CONTRACT WAS SIGNED		
<input type="checkbox"/>	(B) WERE NOT WITHIN THE CONTEMPLATION OF THE CONTRACT AS SIGNED		
<input checked="" type="checkbox"/>	(C) ARE IN THE BEST INTEREST OF THE COUNTY OF DU PAGE AND AUTHORIZED BY LAW		

**INCREASE / DECREASE:**

ITEM	DESCRIPTION	AMOUNT
A	ORIGINAL CONTRACT VALUE:	\$ 40,000.00
B	AMOUNT OF PREVIOUS CHANGE ORDERS:	\$ 0.00
C	CURRENT CONTRACT AMOUNT (A+B)	\$ 40,000.00
D	AMOUNT OF THIS CHANGE ORDER: + OR -	\$ 10,000.00
E	NEW CONTRACT AMOUNT (C+D)	\$ 50,000.00
F	PERCENT OF CURRENT CONTRACT VALUE THIS CHANGE ORDER REPRESENTS (D/C):	25.00 %
G	CUMULATIVE PERCENT OF CONTRACT CHANGE FOR OF ALL CHANGE ORDERS (B+D/A): (50% MAXIMUM ON CONSTRUCTION CONTRACTS) IF TOTAL PERCENTAGE EXCEEDS 10% INCREASE INCLUDE A DECISION MEMO WITH CHANGE ORDER	25.00 %

**OTHER: (DECISION MEMO NOT REQUIRED)**

- CANCEL ENTIRE ORDER
- CHANGE BUDGET CODE FROM \_\_\_\_\_ TO \_\_\_\_\_
- INCREASE/DECREASE QUANTITY FROM \_\_\_\_\_ TO \_\_\_\_\_
- PRICE SHOWS \$ \_\_\_\_\_ SHOULD BE \_\_\_\_\_
- DECREASE REMAINING ENCUMBRANCE AND CLOSE CONTRACT

**OTHER: (DECISION MEMO REQUIRED)**

- INCREASE/DECREASE TIME FROM 11/30/2007 TO 02/28/2008
- OTHER (PLEASE EXPLAIN HERE):

**REVIEWED AND APPROVED BY:**

<p>PREPARED BY: <u>[Signature]</u> DATE <u>11/27/07</u></p>		<p><u>[Signature]</u> DATE <u>11/27/07</u></p>	
<p>BUYER: <u>Fredrick Baughfeld</u> DATE <u>11/27/07</u></p>		<p>DEPARTMENT HEAD: <u>[Signature]</u> DATE <u>11/27/07</u></p>	
<p>CHIEF FINANCIAL OFFICER (DECISION MEMOS OVER \$15,000): <u>[Signature]</u> DATE <u>11/27/07</u></p>		<p>PROCUREMENT MANAGER: _____ DATE _____</p>	
<p>CHAIRMAN'S OFFICE (DECISION MEMOS OVER \$25,000): _____ DATE _____</p>		<p>STATES ATTORNEY'S OFFICE (AS REQUIRED) DATE _____</p>	



This document is required for all Professional Service (3090) Contracts, all Contracts \$15,000 or greater or between \$5,000 and \$14,999 where 3 quotes are not feasible.

REQUISITION #		REQUESTING DEPARTMENT	County Board
VENDOR	V.A. Persico Consulting Inc.	DEPARTMENT CONTACT	Sheryl Markay/Susan Hansen
DATE SUBMITTED FOR REVIEW		CONTACT PHONE #	6012/6009

**ISSUE:**

Engage lobbyist services to represent and promote DuPage County interests at the state level. Extend current lobbyist contract for a period of three months (until County budget is resolved); from December 1, 2007 through February of 2008 to maintain consistent representation in Springfield. A three month extension

**BACKGROUND:**

Previously the County has retained lobbyists at both the federal and state level. Vince Persico has represented the County at the state level since 2003 through the current period.

**DISCUSSION:**

The General Assembly has yet to adjourn its regular spring session leaving many issues of importance to the County yet to be resolved, including a capital bill, RTA Reform Legislation and authority for a county revenue source. Failing to maintain representation where key relationships have been established or switching firms at this particular time could jeopardize a successful resolution in these areas.

It is important that the views of DuPage County, the second largest County in the State, are communicated to all members of the General Assembly on both sides of the aisle and to other policy makers at the state level. V.A. Persico Consulting Inc. will be one entity that will represent the county through lobbying activities with members and staff of the Illinois General Assembly and the Executive Branch of state government. V.A. Persico Consulting will keep the County Board Chairman, County Board Members and staff apprised of key legislative issues; assist with the development of legislative strategies and an annual legislative agenda; submit a quarterly report highlighting major activities; and offer advice and counsel regarding state government issues.

**OPTIONS (ITEMIZE):**

1. Selection of V.A. Persico Consulting Inc.
2. Selection of other entity
3. Selection of no entity

**RECOMMENDATIONS:**

The County has previously employed several lobbyists to assist the County to achieve its objectives in Springfield.

Vince Persico was an Illinois State Representative from 1991-2002 and maintains excellent, bi-partisan working relationships with members and staff of the Illinois General Assembly and state agencies and has a through understanding of the legislative process and issues confronting County government. Mr. Persico has effectively represented DuPage County since 2003 and is respected by members of the DuPage Delegation.



