

R E S O L U T I O N

LEp-001-08

AWARDING CONTRACT TO  
V.A. PERSICO CONSULTING INC.  
FOR CONSULTING SERVICES AS A LOBBYIST  
(\$40,000)

WHEREAS, an agreement has been negotiated in accordance with County Board policy; and

WHEREAS, the Legislative Committee recommends County Board approval for the issuance of the contract to provide Lobbyist Services before the General Assembly & Governor's Office regarding legislation important to DuPage County, for the period January 10, 2008 through November 30, 2008, for County Board.

NOW, THEREFORE BE IT RESOLVED, that County Requisition #14622, dated January 4, 2008, covering said, to provide Lobbyist Services before the General Assembly & Governor's Office regarding legislation important to DuPage County, for the period January 10, 2008 through November 30, 2008, for County Board, be, and it is hereby approved for issuance of a contract purchase order, by the Procurement Division to V.A. Persico Consulting, Incorporated, 1390 Shady Lane, Wheaton, Illinois, for a contract total amount of \$40,000.00, Professional Services per 55 ILCS 5/5-1022.

Enacted and approved this 8<sup>th</sup> day of January, 2008, at Wheaton, Illinois.

\_\_\_\_\_  
Robert J. Schillerstrom, Chairman  
DuPage County, Board

ATTEST:

\_\_\_\_\_  
Gary A. King, County Clerk



# DU PAGE COUNTY ILLINOIS

PROCUREMENT SERVICES DIVISION  
 421 NORTH COUNTY FARM ROAD  
 WHEATON, IL 60187-3978  
 Phone: 630-407-6200  
 Fax: 630-407-6201

## REQUISITION

THIS IS NOT A PURCHASE ORDER

**14622**

Page Number  
1 of 1

Requisition Date  
01/04/2008

**Supplier:** 27331000  
 V A PERSICO CONSULTING INC  
 1390 SHADY LN  
 WHEATON IL 60187  
  
 Phone: 312-867-4934

**Bill to:** HUMAN RESOURCES  
 TOM DOWNING  
 421 NORTH COUNTY FARM ROAD  
 THIRD FLOOR  
 WHEATON IL 60187

**Remit to:** V A PERSICO CONSULTING INC  
 1390 SHADY LN  
 WHEATON IL  
 60187

**Ship to:** HUMAN RESOURCES  
 TOM DOWNING  
 421 NORTH COUNTY FARM ROAD  
 THIRD FLOOR  
 WHEATON IL 60187

Terms	F.O.B.	Delivery Required By	Requested By	User ID
NET 30 DAYS	WHEATON, IL	11/30/2008	SUE HANSEN	REQUISITION ENTRY

LN	Quantity	Description	Account Code	Unit Price	Extension
1	1 LOT	THIS CONTRACT PURCHASE ORDER IS FOR CONSULTING SERVICES AS A LOBBYIST REPRESENTING DUPAGE COUNTY. FOR THE PERIOD 1/10/08 THROUGH 11/30/08.	08-01-798-3090	40,000.00 /LOT	40,000.00
<b>Total:</b>					40,000.00

Parent Committee Approval

Finance Committee Approval

County Board Approval

REQUISITION ENTRY

**REQUISITION**



# PROCUREMENT APPROVAL CHECKLIST

DOCUMENT # \_\_\_\_\_

This form must accompany all County Purchase Requisitions in excess of \$5,000.

NEW PURCHASE ORDER REQUEST			
REQUISITION #/	4665	CONTRACT TERM	1/10/08 - 11/30/08
DATE SUBMITTED	1/5/08	REQUESTING DEPT.	County Board
VENDOR	V.A. Persico Consulting Inc.	DEPT. CONTACT	Sheryl Markay/Susan Hansen
PHONE #	312-867-4934	PHONE #	6012/6009
DESCRIPTION OF PROCUREMENT / SCOPE OF WORK	consulting services as a lobbyist representing DuPage County		
REASON FOR PROCUREMENT	To provide DuPage County with government relations and lobbying services with the IL General Assembly and State Executive Branch		
BACKGROUND (HISTORY)	Annual contract		

**SOURCE OF FUNDING:**

- THIS PROCUREMENT WAS SPECIFICALLY BUDGETED FOR (BUDGET CODE) 01-798-3090
- BUDGET TRANSFER (DATE) \_\_\_\_\_

**DECISION MEMO NOT REQUIRED:**

- THREE WRITTEN QUOTES (ATTACH QUOTATION EVALUATION SUMMARY)
- LOWEST RESPONSIVE, RESPONSIBLE BIDDER PER BID # \_\_\_\_\_ (ATTACH BID TABULATION)
- PER COOPERATIVE PURCHASING AGREEMENT: \_\_\_\_\_
- INTERGOVERNMENTAL AGREEMENT
- EXEMPT FROM BIDDING PER DU PAGE COUNTY PURCHASING ORDINANCE, ARTICLE 4-101 (3) - SOLE SOURCE (ATTACH SOLE SOURCE JUSTIFICATION FORM)
- CHANGE ORDER TO CLOSE CONTRACT (ONLY IF LESS THAN 10% AND \$2,500.00)

**BASIS OF DECISION MEMO (ATTACH DECISION MEMO):**

- EXPLANATION OF REQUEST FOR PROPOSAL (RFP) INSTEAD OF BID. MOST QUALIFIED OFFEROR PER PROPOSAL # \_\_\_\_\_ (ATTACH EVALUATION SUMMARY)
- PROFESSIONAL SERVICES PER 50 ILCS 510
- EXEMPT FROM BIDDING PER 55 ILCS 5/5-1022 "Competitive Bids" (c) not suitable for competitive bidding
- EMERGENCY PROCUREMENT AUTHORIZED BY \_\_\_\_\_ DATE \_\_\_\_\_
- REQUEST WAIVER OF COUNTY BID RULES (ONLY ALLOWABLE TO STATUATORY LIMITS)
- EXEMPT FROM BIDDING PER 55 ILCS 5/5-1022 "Competitive Bids" (d) IT/Telecom purchases under \$25,000.00
- CHANGE ORDER WHERE CUMULATIVE AMOUNT IS GREATER THAN 10% OF ORIGINAL CONTRACT AMOUNT
- \_\_\_\_\_

**REVIEWED AND APPROVED BY:**

PREPARED BY:	DATE	DEPARTMENT HEAD	DATE
BUYER	DATE	PROCUREMENT MANAGER	DATE
 CHIEF FINANCIAL OFFICER <small>(DECISION MEMOS OVER \$15,000 ONLY)</small>	1/4/8		
 CHAIRMAN'S OFFICE <small>(DECISION MEMOS OVER \$25,000 ONLY)</small>	1/4/8	STATES ATTORNEY'S OFFICE <small>(AS REQUIRED)</small>	DATE
			DATE



This document is required for all Professional Service (3090) Contracts, all Contracts \$15,000 or greater or between \$5,000 and \$14,999 where 3 quotes are not feasible.

REQUISITION #	4665	REQUESTING DEPARTMENT	County Board
VENDOR	V.A. Persico Consulting Inc.	DEPARTMENT CONTACT	Sheryl Markay/Susan Hansen
DATE SUBMITTED FOR REVIEW		CONTACT PHONE #	6012/6009

**ISSUE:**

Engage lobbyist services to represent and promote DuPage County interests at the state level.  
Renew current lobbyist contract from January 10, 2008 through November 30, 2008 to maintain consistent representation in Springfield.

**BACKGROUND:**

Previously the County has retained lobbyists at both the federal and state level.  
Vince Persico has represented the County at the state level since 2003 through the current period.

**DISCUSSION:**

The General Assembly continues to address issues not resolved during its regular spring session leaving many issues of importance to the County yet to be determined, including a capital bill, RTA Reform Legislation and authority for a county revenue source. Failing to maintain representation where key relationships have been established could jeopardize a successful resolution in these areas.

It is important that the views of DuPage County, the second largest County in the State, are communicated to all members of the General Assembly on both sides of the aisle and to other policy makers at the state level. V.A. Persico Consulting Inc. will be one entity that will represent the county through lobbying activities with members and staff of the Illinois General Assembly and the Executive Branch of state government. V.A. Persico Consulting will keep the County Board Chairman, County Board Members and staff apprised of key legislative issues; assist with the development of legislative strategies and an annual legislative agenda; submit a quarterly report highlighting major activities; and offer advice and counsel regarding state government issues.

**OPTIONS (ITEMIZE):**

1. Selection of V.A. Persico Consulting Inc.
2. Selection of other entity
3. Selection of no entity

**RECOMMENDATIONS:**

The County has previously employed two firms to assist the County to achieve its objectives in Springfield.

Vince Persico was an Illinois State Representative from 1991-2002 and maintains excellent, bi-partisan working relationships with members and staff of the Illinois General Assembly and state agencies and has a through understanding of the legislative process and issues confronting County government. Mr. Persico has effectively represented DuPage County since 2003 and is respected by members of the DuPage Delegation.

**Exhibit A**

**SCOPE OF SERVICES**

County's Purchase Order #		County Resolution #	
Contract Name	V.A. Persico Consulting Inc	Contract Date	1/10/08-11/30/08
County's Project Manager	Sheryl Markay	Contractor's Project Manager	Vince Persico

This Scope of Services is for Contractors providing to the County certain Services pursuant to the above-referenced Contract and County Resolution. The undersigned agree that this Shelter Feasibility Study project ("Project") shall be conducted pursuant to the terms and conditions of the above-referenced County Report and Contract and by the following terms and conditions:

1. DESCRIPTION OF INDIVIDUAL'S WORK:

Consulting services as lobbyist representing DuPage County

2. MILESTONE/DELIVERABLE INFORMATION:

<u>Milestone No.</u>	<u>Milestone/Deliverable Description</u> Note: Include enough detail to enable someone not familiar with the Project to understand what will be delivered.	<u>Delivery Dates</u>	<u>Is Acceptance Required by the County or Contractor?</u> Note: Y or N and designate the Approving Party	<u>Costs</u>
	Quarterly activity report of major activities	Apr, July, Oct	Y	

